

Realize Your Financial Potential Through Comprehensive Financial Planning and Decision-Making

Our premium level of comprehensive financial planning includes a series of financial discussions throughout the year to help you establish financial goals, track them and make timely adjustments when financial needs change and concerns arise. We help you make all your financial decisions through these discussions that cover all of your financial life all year long.

Goal Tracking · Financial position update Reaffirm priorities • Projected cash flow · Revisit prior recommendations Progress reports • Executive compensation analysis · Life changes and assumptions **Asset Allocation** Complete portfolio rebalancing/ · Risk/suitability analysis re-optimizing • 401(k)/403(b) guidance · Asset allocation design Family, Security and Cash Flow Review Cash flow revisited Legacy planning Annual insurance review • Employee benefits Tax Management Tax information gathering Year-end strategy Coordination with tax Long-term tax planning strategies professional

Securities offered through Avantax Investment ServicesSM, Member FINRA, SIPC. Investment advisory services offered through Avantax Advisory ServicesSM. Insurance services offered through an Avantax affiliated insurance agency.

Certified Financial Planner Board of Standards Inc. owns the certification marks CFP®, CERTIFIED FINANCIAL PLANNER™ and federally registered CFP (with flame design) in the U.S., which it awards to individuals who successfully complete CFP Board's initial and ongoing certification requirements.



Address Your Concerns With Our Comprehensive Financial Planning Process

These are some of the questions we will answer through our financial planning and decision-making process.

K Goal Tracking

- How am I progressing toward my goals?
- Do I need to save more or can I save less?
- Do I need to change the time frame for my goals?
- Can I add more goals to my financial life?
- How much do I have and where is it invested?
- What will my cash flow and expenses look like this year?
- Can I spend more money now?

- Can I enhance my gifts to children, grandchildren or to charity?
- Am I taking too much or too little risk in my investments?
- Should I restructure my debt?
- What is the proper amount to have as a reserve for emergencies?
- What are the risks to my financial life?

ø A

Asset Allocation

- What is the optimal mix of investments for my situation?
- How do I change from where my investments are today to where I need to be?
- How should my retirement plans at work be invested?
- Are there tax implications to making changes in my portfolio?
- Is my record keeping adequate for my investments?
- Are there different types of investments I should be considering?



Family, Security and Cash Flow Review

- Is my cash flow working out as planned or do
 I need to re-evaluate my expenses?
- What would happen if I couldn't work anymore or became disabled?
- What is my plan if
 I needed custodial care someday (who, how, where)?
- Do I have the right amount of life
- Is the type of life insurance I have the best for my current situation?
- What are the risks to m personal property?

- Am I exposed to lawsuits and how can I protect my wealth?
- If I die would my assets go to the people I want as easily as possible?
- Do I have an effective power of attorney or will in place?
- How does my financial situation affect other family members?
- How do other family financial situations
- What should I do with my employee benefits at work?

Tax Management

- Are there decisions I can make before the end of the year that can help manage tax liability?
- How can I effectively communicate everything about my taxes to my accountants?
- Should I take gains or losses this year or next?
- How will potential tax law changes affect my decisions?

- Am I using my retirement plans correctly?
- Should I try to accelerate or delay income and expenses?
- Am I withholding enough or do I need to make or change an estimated tax payment?
- Are my investments tax efficient?
- What outstanding information will I need to complete my taxes?

Securities offered through Avantax Investment ServicesSM, Member FINRA, SIPC. Investment advisory services offered through Avantax Advisory ServicesSM. Insurance services offered through an Avantax affiliated insurance agency.

Certified Financial Planner Board of Standards Inc. owns the certification marks CFP®, CERTIFIED FINANCIAL PLANNER™ and federally registered CFP (with flame design) in the U.S., which it awards to individuals who successfully complete CFP Board's initial and ongoing certification requirements.